

*Explore a complete business platform
For Engineering & Manufacturing Industries*

TECHINDIATM
ENGINEERING AND MANUFACTURING EXPO

8 | 9 | 10
SEPTEMBER 2017

Bombay Exhibition Centre
Mumbai, India

Organised by



Supported by

WMMF
WORLD METAL FORUM

A Step **For**ward
the Industry



OTHER CO-LOCATED SHOWS TO COMPLETE THE BUSINESS PLATFORM



www.wom-expo.com

International Exhibition on
Metal Producing, Metal Processing
& Metal Working industries



USED MACHINERY EXPO

www.umexonline.com

Asia's Largest
Used Machinery
Exhibition



INTERNATIONAL MACHINE TOOLS EXPO

International
Exhibition on
Latest Machine Tools &
Engineering Products



www.iihtexpo.com

International Exhibition on
Hand Tools & Power Tools,
Fasteners & Industrial Tools Industry

The Engineering and Manufacturing Industries

India's manufacturing sector has the potential to touch US\$ 1 trillion by 2025. There is potential for the sector to account for 25-30 per cent of the country's GDP and create up to 90 million domestic jobs by 2025.

The engineering sector is a growing market. Spending on engineering services is projected to increase to US\$ 1.1 trillion by 2020.

World demand for pumps to approach \$84 billion in 2018.

India already exports Pumps & Valves worth over US\$ 1.55 billion, serving various engineering segments, to over 100 countries. The exports in this segment are growing at a healthy rate of around 10-12 per cent annually.

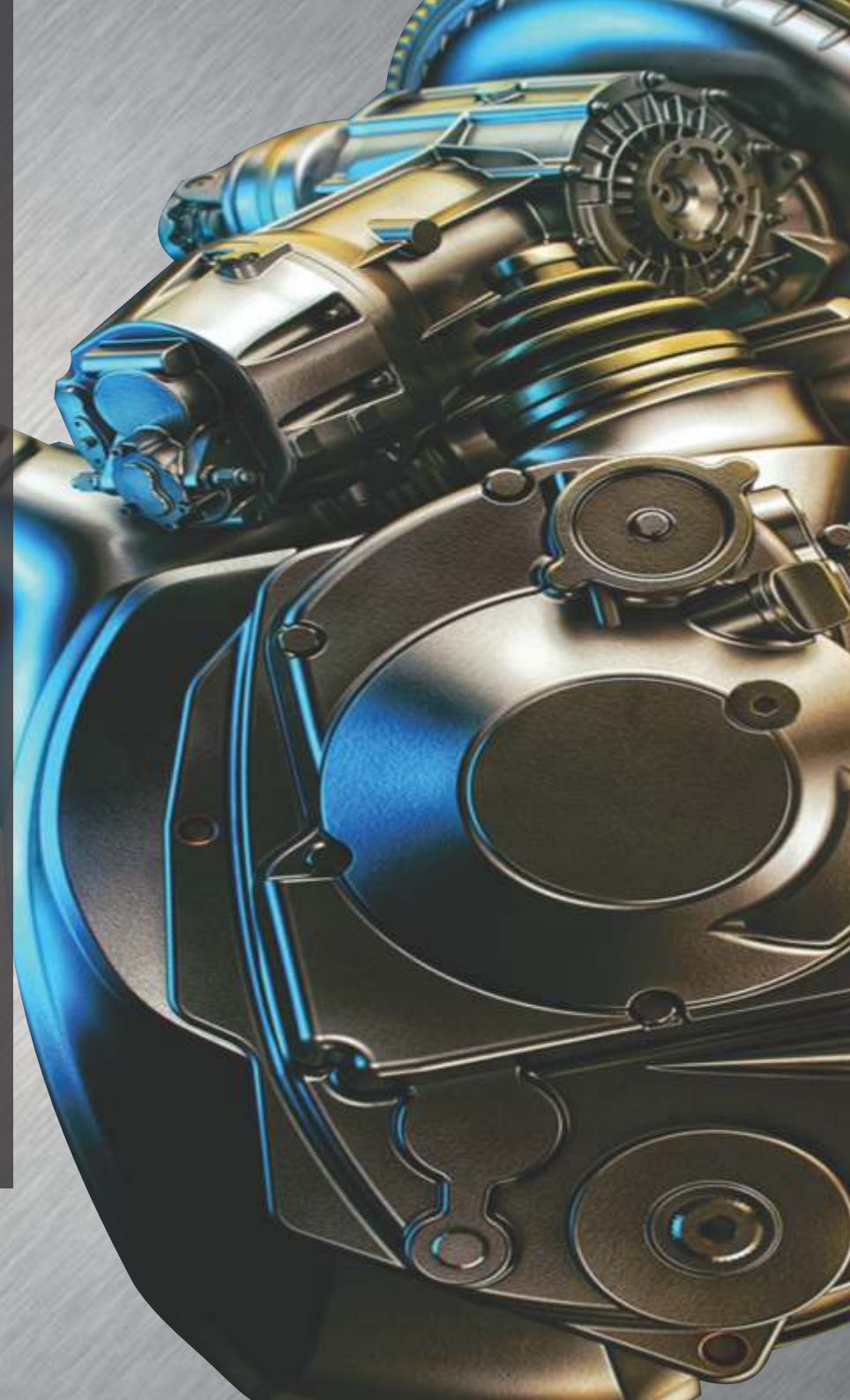
The global automotive gears market is projected to grow at a CAGR of 6.1% from 2015 to 2020.

The global electric motors and AC drives market is estimated to garner USD 129 billion and USD 21 billion, respectively by 2020, registering a CAGR of 5.3% and 7.4% during 2015-2020.

The global Industrial Controls market is expected to reach USD 81 billion by 2021, growing at a CAGR of 4.9% from 2015 to 2021

Global demand for bearings will grow by 7.8% per year and will reach \$ 96 billion in 2016, as analysts say at the famous American consultancy Freedonia Group.

Couplings Market Growth to 2020 Driven by Wind Power Capacity Growth in wind power generation is expected to drive the demand for couplings during the forecast period. The analysts forecast global couplings market to grow at a CAGR of 2.3% during the period 2016-2020.



About TECHINDIA

TECHINDIA is a leading Business Exhibition on Engineering and Manufacturing. The 7th of TECHINDIA scheduled during September 08 – 10, 2017 at Bombay Exhibition Centre, Mumbai, India, will showcase the exhaustive range of innovations and technological refinements in the complete product segment of “Pumps, Valves & Compressors”, “Gears, Motors & Controls” and “Bearings, Shafts & Couplings” and other allied sectors.

TECHINDIA, the perfect platform for showcasing the entire spectrum of products and services relating to the Manufacturing, Fabricating, Processing and allied industry in India. The exhibition provides companies to maximize the business collaboration available in India and also showcase their strength to the world.



Exhibitor Profile

- Pumps
- Valves
- Compressors
- Bearings
- Shafts
- Couplings
- Gears
- Motors
- Controls
- Allied Products

*The List is non-exhaustive

Visitor Profile

- Automotive & Aerospace
- Chemical & Petrochemical
- Oil & Gas
- Electrical & Electronics
- Agriculture & Food Processing
- Textile & Fertilizers
- Rubber & Plastics
- Pulp & Paper
- Mining & Metallurgy (Ferrous & Non-Ferrous)
- Power & Heating Technology
- Ship Building & Heavy Fabrication
- Water Supply & Water Waste
- Building & Construction
- Transportation & Material Handling
- Pharmaceutical & Biotechnology
- Iron & Steel

REGISTRATION

ON - SPOT

ON - SPOT

- Defence
- Nanotechnology
- Sugar
- Cement

*The list is non exhaustive

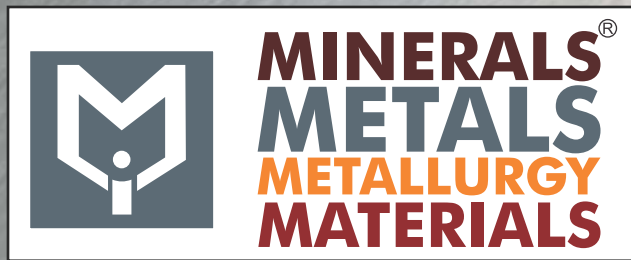


Post Show Report

PSR 2016
POST SHOW REPORT



CO-LOCATED WITH



सत्यमेव जयते

CO-Sponsored by

- Ministry of Steel
- Ministry of Mines
- Ministry of Earth Sciences
- Ministry of External Affairs
- Ministry of Micro Small & Medium Enterprises
- Department of Commerce
- Ministry of Heavy Industries and Public Enterprises
- Council of Scientific & Industrial Research
- GOVERNMENT OF INDIA



www.mmmexpo.com

1st International Exhibition & Conference

Theme:- "Minerals & Metals and their Contribution to MAKE IN INDIA"

Gold Partner



Silver Partner



IBNP Partner



Global Technology Supplier Pavilion

Gold Partners



Silver Partner



International Exhibition on Hand Tools & Power Tools, Fasteners & Industrial Tools Industry

10-12 AUGUST, 2016

**Pragati Maidan
New Delhi, India**



Organised by



Supported by



A Step Forward the Industry





Shri Chaudhary Birender Singh
Hon'ble Union Minister of Steel,
Govt. of India

I am delighted to know that The Indian Institute of Metals, Delhi Chapter is organizing the 11th Biennial International Conference on "Minerals and Metals and their Contribution to Make in India" along with the International Exhibition on "Minerals, Metals, Metallurgy & Materials" during August 10-12, 2016 at Pragati Maidan, New Delhi.

Minerals and Metals provide the basic building blocks for the development of industries in any country. India is fortunate to have been blessed with a wide range of both major and minor minerals. Their scientific exploitation is a must for economic development and growth of nay country. I am sure that the Conference will provide a useful forum for exchange of ideas, technical expertise and Know-how among the domestic and international scientists and contribute to development and growth of indigenous industries in line with contemporary trends.

I wish the Event all Success,



Shri Vishnu Deo Sai
Hon'ble Minister of State
for Steel, Govt. of India

I am happy to know that The Indian Institute of Metals (IIM), Delhi Chapter is organizing an International Conference on "Minerals and Metals and their contribution to Make in India" along with the International Exhibitions on "Minerals, Metals, Metallurgy & Materials" during August 10-12, 2016 at Pragati Maidan, New Delhi.

I appreciate that the Minerals, Metals, Metallurgy & Materials event has been serving that industry for the last two decades and provides an excellent opportunity for technology & knowledge transfer as well as exploring new business opportunities from the world over.

I extend my best wishes to the IIM-DC for successful conference and exhibition.



Shri Manohar Parik
Hon'ble Minister of Defence,
Govt. of India

I am happy to learn that the Indian Institute of Metals, Delhi Chapter is organizing an International Conference on Minerals and Metals and their contribution to 'Make in India' along with the International Exhibition on 'Minerals, Metals, Metallurgy and Materials' from 10-12th August, 2016 at Pragati Maidan, New Delhi.

Minerals and Metals play an important role in the development and production of a wide variety of equipment required for the defence of the country, I am sure the Conference is a right step in this direction and will provide a useful forum for exchange of information, technology and know-how among the domestic and international experts.

I congratulate the organizers for taking up this venture in bringing out a souvenir on this occasion and also wish them all success.

'JAI HIND'



Shri Dr. Sanak Mishra
 Secretary General &
 Executive Head
 Indian Steel Association

I am delighted to learn that the Delhi Chapter of The Indian Institute of Metals and the International Trade and Exhibitions India Limited are jointly organizing an International Exhibition and Conference on Minerals, Metals, Metallurgy and Materials - popularly known as MMMM at Pragati Maidan, New Delhi from 10th to 12th August, 2016.

MMMM has been one of the most significant events in the Indian minerals and metals arena. It has served as a platform to congregate, brainstorm, exchange ideas and forge meaningful business partnerships.

Today, the minerals and metals industries are facing numerous challenges such as cheaper imports, rising energy cost, subdued demand of finished product etc. I am sure that solutions to some of these challenges will emerge during this event.

I wish the event a grand success.



Shri KL Mehrotra
 Chairman
 The Indian Institute of Metals- Delhi
 Chapter & Chief Convener
 World Metal Forum

Minerals and Metals are the life line of economy of a country. These two sectors jointly contribute to around 4.5% in the overall GDP of our country. Thanks to the mother earth that India is endowed with most of the valuable mineral resources. Minerals and Metals Industry is the backbone of Indian Manufacturing Sector. Our Government is committed to manifold growth in the manufacturing sector. If we have to increase the employment opportunities, manufacturing sector has to be given a strong push.

The Exhibition show-casing products and machineries by exhibitors from India and overseas in the MMMM 2016 event will facilitate exchange of information and transfer of technologies in the minerals and metals sector. It is expected that the outcome of the Conference and Exhibition will be a grand success and help all the stakeholders in the minerals and metals sector.



Dr. Dinesh Kumar Likhi
 CMD
 Mishra Dhatu Nigam

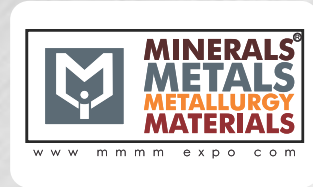
It undeniably a great pleasure to learn that THE INDIAN INSTITUTE OF METALS – DELHI CHAPTER and International Trade and Exhibition India is organizing a Three Day International Exhibition and Conference on Minerals, Metals, Metallurgy & Materials – MMMM at New Delhi, from 10th to 12th August 2016 in collaboration with International Trade and Exhibitions India Ltd (ITEI), an Indian subsidiary of ITE Group PLC, UK and that a souvenir is being published on this occasion. The theme chosen for the conference is "Minerals and Metals and their contribution to MAKE IN INDIA".

I wish the Conference a great success

THE ORGANIZERS OF



CO-LOCATED SHOWS



10-12 AUGUST, 2016 | Pragati Maidan, New Delhi, India

Wish to Thanks

All Exhibitors and Visitors from

Algeria, Bangladesh, Belgium, Brazil, Canada, China, Egypt, Finland, Germany, Ghana, Hong Kong, India, Israel, Japan, Kazakhstan, Libya, Malaysia, Nepal, Oman, Pakistan, Russian Federation, Saudi Arabia, Singapore, South Africa, Switzerland, Taiwan, Turkey, United Arab Emirates, United Kingdom, United States of America, Vietnam

and Grateful to



सत्यमेव जयते

Ministries of Government of India for Co-Sponsoring

Ministry of Steel
Ministry of Mines
Ministry of Earth Sciences
Ministry of External Affairs
Ministry of Micro Small & Medium Enterprises
Department of Commerce
Ministry of Heavy Industries and Public Enterprises
Council of Scientific & Industrial Research
GOVERNMENT OF INDIA

Industry for their Support



Media for their Support



The Events was Inaugurated by

SHRI CHOUDHARY BIRENDER SINGH

Hon'ble Union Minister of Steel, Government of India

and Whole Business Carnival of Steel, Metal, Metallurgy and Engineering Technologies was attended by the leading luminaries of industries includes

Shri Vishnu Deo Sai

Hon'ble Minister of Steel
 Government of India

Dr. Aruna Sharma

Secretary, Ministry of Steel
 Government of India

Dr. Sanak Mishra

Secretary General & Executive Head
 Indian Steel Association

Sh. Naveen Jindal

Chairman
 Jindal Steel and Power Limited (JSPL)

Mr. PaveV. Komaron

Dy. Trade Commissioner
 The Russian Federation in the Republic of India

Dr. Ildar Batkaev

Head - Economic Division
 The Russian Federation in the Republic of India

Oksana Dutova

Chief of Advertisement and
 Exhibition Department
 Ural Chamber of Commerce & Industry

Alexey Salov

Head of International and
 Interregional Exhibitions Division
 Ural Chamber of Commerce & Industry

Mr. PK Singh

Chairman
 Steel Authority of India Limited

Mr. P Madhusudhan

Chief Managing Director
 Rashtriya Ispat Nigam Limited

Mr. AK Tyagi

Chief Managing Director
 Metallurgical & Engineering Consultants

Mr. RN Parbat

Former President
 Indian Institute of Metals

Mr. Anil Anand

Managing Director
 Paul Wurth

Mr. Dilip Oomen

Managing Director & Chief Executive Officer
 Essar Steel





& Co-Located Shows
PSR 2016
 POST SHOW REPORT

EVENT HIGHLIGHTS



14000 Sqm
 Gross Exhibition Area



3 Days Conference on
**“Minerals and Metal and
 their Contribution to Make
 in India”**



Supported by
**16 Industry Associations
 and
 70 Trade Media**

Co-sponsored by



सत्यमेव जयते

Ministry of Steel
 Ministry of Mines
 Ministry of Earth Sciences
 Ministry of External Affairs
 Ministry of Micro Small & Medium Enterprises
 Department of Commerce
 Ministry of Heavy Industries and Public Enterprises
 Council of Scientific & Industrial Research
GOVERNMENT OF INDIA

7,087 Trade Visitors
 from **31 Countries**

354 Leading
 Exhibitors from
11 Countries



Large Participation from
China and Russia

**Global Technology
 Supplier Pavillion**

“International Business
 Networking
 Program” on
**Industrial Lubricants
 Furnaces & Heat
 Treatment
 Rolling Mills
 pumps & Gears
 Transformers**



**Business Alliance
 Meet** by URAL Chamber of
 Commerce & Industries

Investor Meet
 by Members of Pacific Alliance
 comprising of Chile, Peru,
 & Columbia



Day-1 10th Aug. 2016

INAUGURAL SESSION

Address by Guest of Honor
SHRI CHAUDHARY BIRENDER SINGH
Union Minister for Steel, Govt. of India

Metal Industry Business Forum
Chaired by : **Dr. Aruna Sharma**
Secretary, Ministry of Steel, Government of India

Moderate by : **Dr. Sanak Mishra**
Secretary General & Executive Head
Indian Steel Association

Role of Financial Institutions in shaping future of Metal Sector.

Existing Mineral Resources in India & Its Future Prospecting

- E-Auctioning of Mines
- Opportunities in the Mining Sector
- Exploration Scenario on Mineral & Mining Front
- Challenges and Opportunities in Minerals, Mining, Coal Sector
- Improved Blasting Design in a Surface Coal Mine



Theme:-

**“Minerals & Metals
and their Contribution to
MAKE IN INDIA”**

Day-2 11th Aug. 2016

Present & Future of Non-Ferrous in India

- Additive Manufacturing in India – Challenges
- Importance of R & D in Aluminum: World and Indian Scenario
- End Use Applications of Copper- Its Challenges and Opportunities
- Improved Blasting Design in a Surface Coal Mine
- Latest advancement in Coke oven Battery design for reduced environmental impact.
- Economic & Industrial Potential of the Sverdlovsk region by Ural Chamber of Commerce & industry

Technology & Competitiveness of Indian Steel Sector with respect to Global Scenario

- Competitiveness of Indian Steel
- Journey of Tata Steel in Energy Efficiency
- Coal Injection in India – The Myth is Broken
- Raw Material Security and Rising Imports
- Challenges in Installation of Basic Oxygen Furnaces (BOF)
- Focus on Industry 4.0 in the metals industry for digitalization of steel production

Effective Utilisation of Low Grade Mineral Resources

- Beneficiation Plant at Balaghat by Bateman for upgrading low grade manganese ore By jigging process
- Pelletisation and Beneficiation of Ores
- Trend Towards Increased adoption of pelletisation and its increasing use in large Bfs
- Role of Pellets in Effective Utilisation of low/medium grade iron ore
- Quality Requirement of Iron bearing burden for Large BFs in the context of SAIL (RDCIS)
- Reduced Sinter Production Costs-Mechanical and Process Solutions
- Presentation on Pellets by Essar Steel

Role of Infrastructure Sector to meet the Challenges of Metal Sector

- Dedicated Freight Corridor for movement of raw materials and finished goods – East & West Rail Corridor
- Shipping & Port Development
- Road Infrastructure
- Infrastructure for Metals and Minerals
- Stainless steel End-Use Evolution in India

Day-3 12th Aug. 2016

Energy, Environment of Metal Sector/Super Alloys Industry in India

- Carbothermic reduction of black sand ilmenite to form Fe-TiC Composite
- Application of Robot Spraying Marking and Character Recognition System in High Temperature Metallurgical Field
- Paul Wurth's contribution in Efficient Iron Making with Proven Technologies
- High Strength Steels for Naval Application
- Coal Injection in India - The Myth is Broken

VALEDICTORY SESSION

- Address by Chief Guest Mr. Vishnu Deo Sai, Hon'ble Minister of State for Steel
- Exhibitor Awards Program



The International Business Networking Program

Day-1 10th Aug. 2016

Automation & Instrumentation

- OXFORD INSTRUMENTS
- VSAN TECHNOLOGY PVT. LTD.
- OERLIKON LEYBOLD VACUUM INDIA

Process Control Systems

- ENDRESS + HAUSER (INDIA) PVT. LTD.
- HAVER IBAU INDIA PVT. LTD.
- LECHLER INDIA PVT. LTD.



Day-2 11th Aug. 2016

Industrial Lubricants

- EXXONMOBIL

Advancing Productivity for the Indian Metals & Minerals Industry: How Lubricants Can Help by Mr. Shankar Karnik & Mr. Imtiaz Ahmed

Furnaces & Heat Treatment

- ELECTROTHERM INDIA LTD.
- ENCON THERMAL ENGINEERS PVT. LTD.
- TERMO NORD STREAM
- ANDRITZ TECHNOLOGIES PVT. LTD.

Rolling Mills

- ANDRITZ TECHNOLOGIES PVT. LTD.
- MRL PRINTING ROLLS PVT LTD
- ENCON THERMAL ENGINEERS PVT. LTD.



Day-3 12th Aug. 2016

Pumps & Gears

- BONENG TRANSMISSION INDIA PVT. LTD.
- SAM TURBO INDUSTRY PRIVATE LIMITED

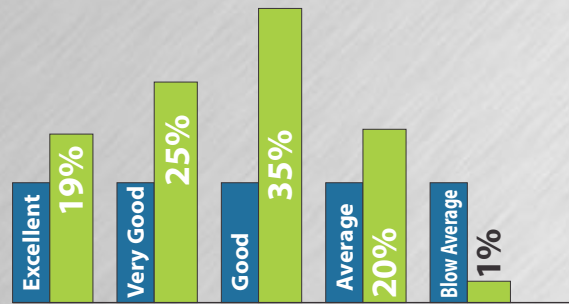
Transformers

- TES TRANSFORMER ELECTRO SERVICE ASIA PVT. LTD.
- TRANSFORMERS & RECTIFIERS (INDIA) PVT. LTD.



Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	2,405
Day 2	10 am - 6 pm	2,727
Day 3	10 am - 6 pm	1,955
		Total-7,087

Rating the Exhibition



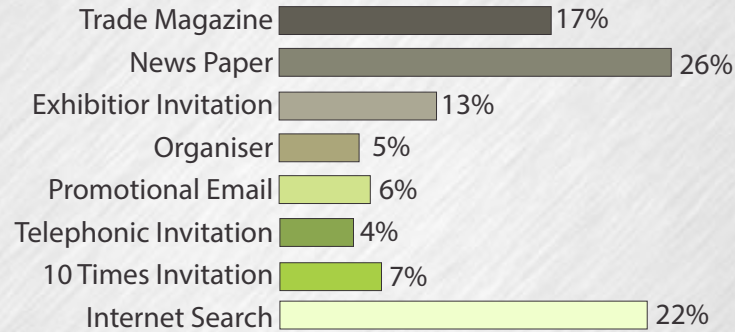
Key Sectors of Interest

- Automatic Control Systems
- Business Application – ERP CRM, CAD/ CAM, Software and Engineering Services
- CNC Machines
- Finishing and Cutting Tools
- Hydraulic & Pneumatics Tools
- Laser Machines
- Lathes
- Machine Tools
- Material Handling Equipment
- Measuring and Testing Machines
- Power Electronics
- Presses
- Process Control Systems
- Non-Destructive Equipment
- Welding Automation
- Advance Welding Processes
- Bonding & sealing
- Fabrication Tools & Aids
- Grinding, Cutting and Preparation
- Heat Treatment
- Industrial Gases
- Safety devices
- System Welding Equipment
- Welding of non-metals
- Welding Research and deployment
- Welding consumables, fillers & auxiliary materials

Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

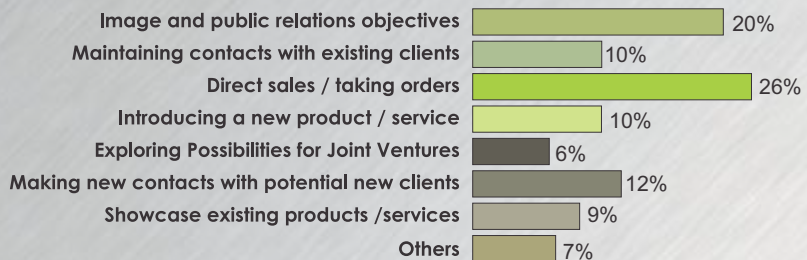
Source of Information About the Show



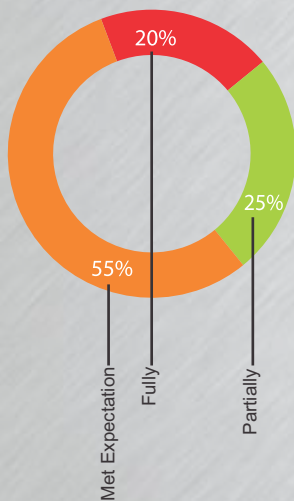
Role in decision making process



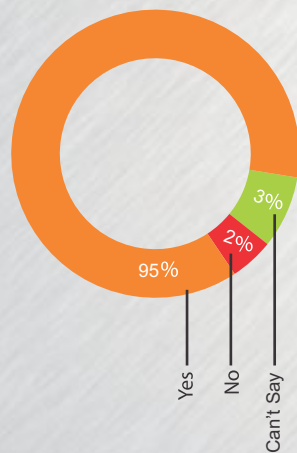
Objective of Participation



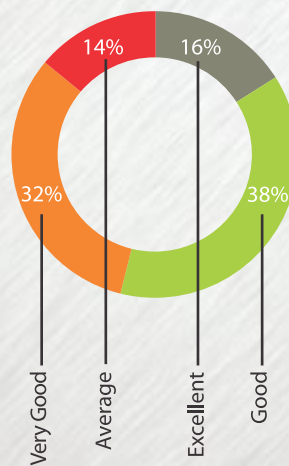
Accomplishment of Participation Objectives



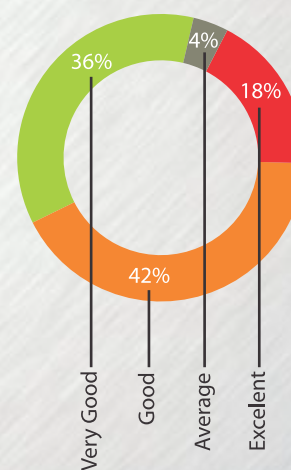
Cost Effectiveness in Participation



Exhibition Arrangements



Quality of Business Visitors





The Visitor Promotion campaign covered the Print, Digital, Electronic Media and Bulk Mailing to the focused trade visitors. A brief outline is:

- **180+** Advertisements in Leading Trade Media all across India
- Colour Advertisements in **The Times of India**, a leading newspaper with a reach of **500 Thousand visitors** Covering Delhi, Noida, Gurgaon, Ahmedabad, Hyderabad, Pune, Coimbatore, Patna, Ranchi
- Colour Advertisements in **Hindustan Times**, a leading newspaper with a reach of **7087 visitors** Covering Delhi, Chandigarh, Lucknow, Mumbai, Bhopal, Patna, Ranchi and Kolkata
- Full Page Colour Advertisement in The Economic Times, a leading business newspaper on the inaugural day covering Delhi and NCR
- **Full Page Colour Advertisement in Times of India**, a leading business newspaper on the inaugural day covering Delhi and NCR
- **A dedicated PR agency** was hired to get write-ups in the mainline Dailies and Regional News Dailies
- **A dedicated Tele-Calling** was made on visitor database by **8 telecallers** covering a database of 36,000 focused visitors
- **80,000+ Direct invitation** to the visitor database
- Personalized invites were extended to **Key officials as VIP's and Special Invitees** of Trade Commission, Embassies, Government Officials and key business visitors
- **20,000+** Visitor invitations through Exhibitors
- **600+ e-mail shots** at the visitor database
- Cross Promotion at Various Industry Platforms, Conferences and Industry Events
- **A dedicated campaign** was carried out on **Social Media Platform Like LinkedIn, Twitter and Facebook**
- **Personalized invitation to members of supporting Trade Associations, Federations, Ministries**





& Co-Located Shows
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INDUSTRY SPEAK





“Excellent Responsive Event. Good Audience in IBNP. We got good response for targeted audience. Good marketing & branding done by ITEI.”

Bijoyen Das, General Manager (Mktg.), Transformers & Rectifiers (India) Pvt. Ltd.



“MMMM Exhibition is a great platform for us and all the steel industry. We look forward to this exhibition everytime to showcase our new innovations and technology.”

Varun Jay Rana, Chief Executive, YOGIJI DIGI



“Impressive Exhibition. Have great interaction with clients.”

Ajay Suneja, Chief General Manager - (Project & Equipment), Sinosteel India Private Limited



“Well organized show where we got the opportunity to meet our customers. Some Technical sessions were really informative..”

Sharat Chojar, Asst. Vice President (Marketing), Electrotherm (India) Ltd.



“Good Experience to come here. Nice Arrangement. Keep it up.”

Kishore Magre, DGM – Mines, MOIL Limited



“Exhibition was upto the mark. Every facility was available. Staff was very co-operative. Keep it up.”

Jaya Singh, Director - Palaeontology Division, Geological Survey of India



“It's a great show to meet in same segment people.”

Rakesh Kumar, Key Account Manager - Essar Steel India Limited

“Thank you very much for this great exhibition. It was our first and best exhibition in India.”

Zlotin Dmitriy, Commercial Director, Termo Nord Stream Ltd.

“It's been our first visit and taking part in a fair in India and we had a high lot of new contacts - very good platform for business.”

Frank Kramer, Engineering, Encon System Solutions

“Very well done performance. Highly qualified visitors.”

Stephan Herrmann, Managing Director, Encon System Solutions

“Great team, good synergy & timely execution makes ITEI a differentiator in the exhibition industry. Keep the good work on Roll !!”

Yogesh Karandikar, Managing Director, Siiddhey Instrumentation (OPC) Pvt. Ltd.

“Good Platform to Grow....”

Vibha Mishra, MECON Limited

“Excellent Show. Good response and an opportunity to interact with prospect buyers. Certainly will participate in the next Edition.”

Jay Shah, Director - Sales & Marketing, Essential Power Transmission Pvt. Ltd.

“Our first participation and the experience has been good with footfalls. Overall a good experience and we are satisfied with our decision . Shall consider future participation as well. Well Organized, Keep up the Good Work !!!”

G. Jayakumar, Senior General Manager -, Seashell Logistics Pvt. Ltd.

“The experience here has been good. We did have quite good footfall in our stall from the industry intended for. Would like to participate again next time !”

Ashok Chowdhary, Director, Tristar Metallurgical Pvt. Ltd.

“Very well organized. Good Companies here with innovative solutions. Inauguration function very impressive. All amenities available, Much better than last edition.”

Siddharth, Corporate Communication, Steel Authority of India



UNLIMITED OPPORTUNITIES AT 2017

AS AN EXHIBITOR

- Display your latest machinery, technology, products and services to highly focused trade visitors, trade media and delegations
- One to one interaction with the industry at one location
- Brand building among industry and end users
- Explore new business and investment opportunities

AS A SPONSOR

- Benefit from an ideal time, place and opportunity to get noticed
- Stand out from the crowd
- Enhance your leadership status
- Project a long lasting brand image to a targeted audience

AS TRADE VISITOR

- Find about the latest technology, machinery and services available in the market
- Find availability of raw materials, alternate suppliers of machinery, equipment and spares
- Find about sources of investments & funding



About Us

International Trade and Exhibitions India Pvt. Ltd.

International Trade and Exhibitions India Pvt Ltd - A part of the ITE GROUP PLC UK, which has 31 offices in 17 countries worldwide and organizes over 240 leading trade exhibitions and conferences each year, in 21 countries, including specialized exhibitions in Mining and Metallurgy, Metals, Oil and Gas, Industrial and Manufacturing, Power and Energy, Building and Construction, among others. ITEI, which presently organizes a number of annual trade events and co-coordinates the participation of Indian companies at ITE's various events around the world, has ambitious growth plans of expanding its existing events and launching new events that will provide business opportunities for India's growing industries.

Contact Us



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URL: www.itei.in, www.ite-exhibitions.com



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