



The Complete Business Platform for... Pumps, Valves & Compressors Gears, Motors & Controls Bearings, Shafts & Couplings

CO-LOCATED SHOWS



CO-SPONSORED BY Ministry of Steel Ministry of Kines Ministry of External Affairs Council of Scientific & Industrial Research GOVERNMENT OF INDIA

International Exhibition & Conference on Minerals, Metals, Metallurgy & Materials



International Exhibition on Cutting, Welding Materials & Equipment and Laser Technologies



USED MACHINERY EXPO



Hand Tools Expo



International Exhibition on Latest Machine Tools & Allied Products

Asia's Largest oducts Pre-owned Machinery Expo

## THE ORGANIZERS OF



### **CO-LOCATED SHOWS**



## 29-31 Augustr 2018 | Pragati Maidan New Delhi, INDIA

## Wish to Thanks

### All Exhibitors and Visitors from

China, France, Germany, India, Italy, Japan, Poland, Romania, Russia, South Korea, Sweden, Switzerland, Taiwan, The Netherlands, United Kingdom, USA

### Industry for their Support







The global Industrial **Gearbox and Gear Motors Market** is expected to reach **US\$ 36.1 bn**. by 2026

The global **Bearings Market** is expected

to reach **US\$ 172.2 bn.** by 2025

Indian Industrial **Compressors Industry** is expected to reach **US\$ 833 mn.** by 2019

Indian Industrial Valve Market expected to reach US\$ 3 bn. by 2023

Industrial **Automation Industry** in India is expected to reach **US\$ 3.5 bn.** by 2020

Indian Process Automation & Instrumentation Market is expected to reach US\$ 81.69 bn. by 2020

Indian Industrial **Robotics Market** is expected to reach **US\$ 71.72 bn**. by 2023

Indian Industrial **Metrology Market** is expected to reach **US\$ 12.97 bn.** by 2023



## GROWTH DRIVES

**INDUSTRIAL EXPANSION** and growing per capita income are leading to growth in Power demand. POWER SECTOR is to attract investment of **US\$ 179.31 bn. by 2022** 

**MANUFACTURING INDUSTRIES** has emerged as one of the high growth sectors in India. The manufacturing sector of India has the potential to reach **US\$ 1 trillion by 2025** and India is expected to rank amongst the top three growth economies and manufacturing destination of the world by the year 2020.

The Indian **ENGINEERING SECTOR** has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. India's Engineering R&D Market will increase from US\$ 28 billion in **FY18 to US\$ 45 billion by 2020**. Turnover of **CAPITAL GOODS INDUSTRY** is expected to increase to **US\$ 115.17** billion by 2025.

Sales of **CONSTRUCTION EQUIPMENT** are expected to cross the 100,000 mark by 2022, while the market size of construction equipment industry is expected to grow from **US\$ 4.3 billion in FY18 to US\$ 5 billion** by Fy20.

The Indian AUTO INDUSTRY became the 4th largest in the world with sales increasing 9.5 per cent year-on-year to 4.02 million units (excluding two wheelers) in 2017. Overall domestic automobiles sales increased at 7.01% CAGR between FY13-18 with 24.97 million vehicles getting sold in Fy18. The auto industry is set to witness major changes in the form of Electric Vehicles (EVs), shared mobility, Bharat Stage-VI emission and safety norms.

The Indian AUTO-COMPONENTS INDUSTRY is set to become the third largest in the world by 2025. The autocomponent industry of India has expanded by 14.3% because of strong growth in the after-market sales and expected to grow to US\$47-49 billion in Fy18.

The Indian **RAILWAY NETWORK** is growing at a healthy rate. In the next five years, the Indian railway market will be the third largest, accounting for 10% of the global market.

The Indian **RENEWABLE ENERGY SECTOR** is the second most attractive renewable energy market in the world. The country ranks fourth in the world in terms of total installed wind power capacity. The Ministry of New and Renewable Energy (MNRE) has set an ambitious target to set up renewable energy capacities to the tune of **175 GW by 2022** of which about 100 GW is planned for solar, 60 for wind and other for hydro, bio among other.

India is expected to overtake Japan to become the world's second largest steel producer soon, and has envisaged achieving 300 MT of annual steel production capacity by 2030.















**TECHINDIA**, the internationally acclaimed series of exhibitions focusing on Engineering, Manufacturing and Allied Industries in India. Over the years, this leading business event has become the comprehensive business platform for showcasing the exhaustive range of innovations and technological refinements in the complete product segment of "**Pumps, Valves & Compressors**", "**Gears, Motors & Controls**" and "**Bearings, Shafts & Couplings**" and other allied sectors. TECHINDIA series of exhibitions have always been a gratifying experience in terms of organization, participation and generation of new business opportunities in the field of engineering & manufacturing.

Today, the exhibition serves as an excellent platform to establish crucial connections in Manufacturing Supply Chain across Various Sectors. The event connects suppliers, manufacturers & fabricators for better business growth.

### **Exhibitor Profile**

#### Pumps | Valves | Compressor

- · Compressors
- · Compressors Spares
- · Gaskets & Sealing Systems
- Hydraulics & Pneumatics
- Industrial Pumps (Centrifugal, Reciprocating, Rotary & Diaphragm)
- Mechanical Seals & Sealing Systems
- Pump Systems
- Tubes & Pipes
- · Valves & Valves Components
- · Vibration Measurement Systems
- · Spares & Allied Products

#### Gears | Motors | Controls

- · AC & DC Controller
- · Belt Drives & Chain Drives
- · Contactors & Switchgears
- Electric Motors
- · Gears (Bevel, Helical etc.)
- Gear Boxes
- Gear Units & Geared Motors
- · Integral Drive Motors
- · Linear Technology
- Mechanical Power Transmission Equipment
- Variable Speed Motors
- Accessories & Components

#### Bearing | Shaft | Couplings

- Anti-friction Bearings
- · Clutch Units
- · Couplings & Brakes
- Linear Motion Systems
- Magnetic Bearings
- Profiled Shafts
- · Radial Bearings (Ball & Roller)
- Slewing Rings
- Shaft-hub Connections

#### Industrial Automation & Technology

- · Additive manufacturing
- · Assembly & Handling Systems
- · Belts, Chains & Pulleys
- Energy efficiency
- · Industry 4.0
- · Instrumentation
- · Mechanical / Plant Engineering
- · Mobile Robots
- Process Automation Systems
- · Production Logistics
- Robotics & Systems Integration





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## VISITOR PROFILE

### **Visitor Profile**

- Aerospace
- Auto Components
- Automotive
- Building & Construction
- Cement
- Chemicals & Petrochemicals
- Defense
- Electrical & Electronics
  - **Job Profile**
- CEOs, Senior Executives
- General Managers
- Plant Head
- Procurement Heads
- Purchase Managers
- R&D Heads
- Production Managers

- Food Processing & Agriculture
- Industrial Machinery
- Metals & Mining
- Nanotechnology
  - Oil & Gas
  - Pharmaceutical
  - Biotechnology
  - Power Generation
    - Pulp & Paper

- Railways
- Refineries
- Rubber & Plastics
- Ship Building & Heavy Fabrication
- Sugar
- Textile & Fertilizers
- Transportation & Material Handling
- Water & Wastewater Management

- Quality Assurance Managers
- Design Engineers
- Material Manager
- Maintenance Managers
- Factory Managers
- Consultants
- Policy Makers





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Day	Show Timing	No. of Visitors		
Day 1	10 am - 6 pm	3,557		
Day 2	10 am - 6 pm	4,877		
Day 3	10 am - 6 pm	2,912		
Total-11,346				

## Rating the Exhibition



### Key Sectors of Interest

#### Metal Cutting & Forming Technology Bending & Forming

CAD / CAM / CIM / 2D-3D Chemicals & Lubrication CNC Machines Components for Sheet Metal Grinding, Cutting and Preparation Machine Tools Separation Tools – Knives / Shear Blades / Punching & Carbide Tools Sheet Metal Working Technology

#### Surface Finishing & Electroplating

Metal Machining and Forming Lubricants Surface Grinders Surface Preparation, Coatings & Finishing Surface Protection

#### Welding Processes & Technology

Advance Welding Processes Brazing & Soldering Filler Materials Gases & Gas Equipment Plasma Cutting & Welding Thermal Spraying Welding Automation Systems Welding Consumables & Accessories Welding Equipment & Technologies Welding of Plastics

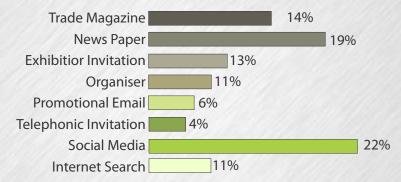
#### Laser Technology

Fiber Laser Laser Component Laser for Manufacturing (Joining, Cutting & Forming)

### Factors which influenced their visit

- Networking Platform to Connect with Leading Industry Players
- Explore & Source Latest Technologies in Cutting, Welding & Laser Technology
- Find Solutions for Manufacturing & Fabricating Needs
- Find Alternative / New Suppliers of Latest Machineries, Equipment
  and Consumables
- Explore New Business and Dealership Opportunity
- Gather Information

## Source of Information About the Show



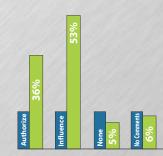
Laser Marking Machines Laser Welding Equipment Industrial Robots for Production Processes

#### **General Production Equipment**

Cutting, Drilling & Finishing Fabrication Tools & Aids Measuring and Testing Systems Non-destructive Testing (NDT) Personal Protective Equipment Smoke & Dust Collector

Trade Media / Industry Association

# Role in decision making process





SITOR STATISTICS



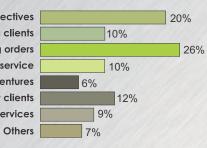




## AHIBITOR'S FEEDBACK

## **Objective of Participation**

Image and public relations objectives Maintaining contacts with existing clients Direct sales / taking orders Introducing a new product / service Exploring Possibilities for Joint Ventures Making new contacts with potential new clients Showcase existing products / services



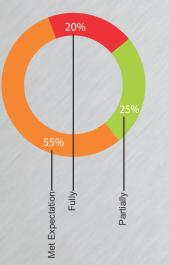
Yes No

Can't Say



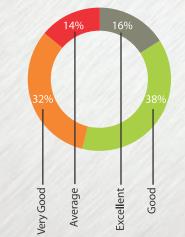


#### Accomplishment of Participation Objectives

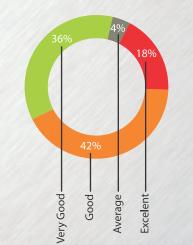


#### Cost Effectiveness in Ves Participation





Quality of Business Visitors











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ENGINEERING AND MANUFACTURING EXPO

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## Some Brands AT Show

<b>AGNEE</b> Transmissions	ARKARI	<b>ALPHA</b> ® Professional Power Tools	BARTONI . CONSUMABLEPARTS		BPT BIRLA PRECISION	
CRC	O DIVIDE BY ZERO		FL <mark>Smidth</mark>	<u>formdrill</u>	Fronius	GpB
<b>CCH</b> MACHINERY	<b>GIBBS</b> Machinery Company	Great-YUVA	Ghudani®	HAN <sup>*</sup> S LASER 大族激光	HUAHENG	
	INTORQ	IPG PHOTONICS	Jainson CABLES The only trusted one	Jiatai®	KEMPER	
KOIKE 100th Anniversary	KUKA		SPECIALISTE FORSE & DECOURAGE NEGOCE & MAINTENANCE	LUTHY MACHINES SA	Munchur Machines Pvt. Ltd.	HAMS MACHINERY (INDIA)PYT. LTD.
An ISO SOOI 2008 centiled company	Nederman	OTC DAIHEN INDIA PVT. LTD.	PLYMMVENT <sup>®</sup> clean air at work		PROMOTECH	<sup>™</sup> UNYAH
		SIKAND	PRESS	SPRAY FILL DP Testing Material	TENRYU Mating Cavity Serve Backs Since 1913	Univario Transmission
VPL CHEMICALS PVT LTD	OptiProERP   SAP "Business Internet Accounters	Aimil	🗮 WÜRTH	Y. IKEMURA & CO LTD	Yuuri	CLEAIR



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## Unlimited Opportunities at 2019

#### As an **Exhibitor**

- Display your latest machinery, technology, products and services to highly focused trade visitors, trade media and delegations
- One to one interaction with the industry at one location
- Brand building among industry and end users
- Explore new business and investment opportunities
- •

#### As a **Sponsor**

- Benefit from an ideal time, place and opportunity to get noticed
- Stand out from the crowd
- Enhance your leadership status
- Project a long lasting brand image to a targeted audience

#### As Trade Visitor

- Find about the latest technology, machinery and services available in the market
- Find availability of raw materials, alternate suppliers of machinery, equipment and spares
- Find about sources of investments & funding

# and Much More to Explore...

## The Ideal Business Platform for Factory Automation, Motion & Drives, Pumps, Valves & Compressors and Robotics



### About us



#### www.itei.in

International Trade and Exhibitions India Pvt Ltd (ITEI) is a part of ITE Group PLC. UK.

ITE Group has more than 250 events every year around the globe on 20 major industry verticals - Like Petroleum, Mining, Building material, Tourism and many more. ITE Group manages the business with 1000 staff in 30 offices worldwide. This network, provides global expertise, local market knowledge and high standards of customer service and support. More than 60 of the Group's events are 'Approved' by the Global Association of the Exhibition Industry, UFI.

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